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# Versatile Salesperson Selling The Way Your Customer Wants To Buy

**versatile selling 06-03-2004 17:28 pagina 3 - nova vista pub** - foreword versatile sellingis not so much about selling something to people, but rather helping people sell something to themselves. in this case, the something they're buying is you. you've probably heard that the apple seldom falls far from the tree,

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